

Monex, S.A.B. de C.V. MONEXB

Closing Price  
12.56

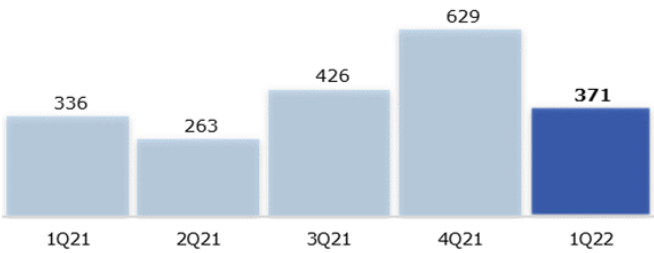
Sector/Industry  
Forex & Payment Services

| Market Cap.<br>Million MXN | 52-week Range | Avg. Daily Trading<br>Volume | Shares<br>Outstanding | Dividend Yield TTM / Price |
|----------------------------|---------------|------------------------------|-----------------------|----------------------------|
| 6,572                      | 11.49 - 12.56 | 3,589                        | 523.3 M               | 1.04 %                     |

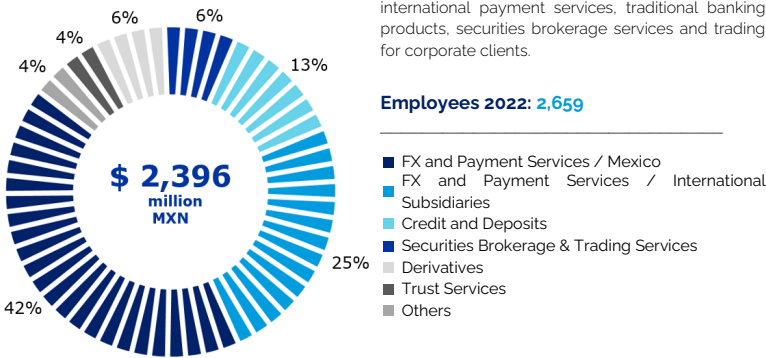
Monex, S.A.B. is a holding company, whose main subsidiaries are Monex Grupo Financiero, MNI Holding and Arrendadora Monex. Monex, S.A.B. is headquartered in Mexico City and has over 36 years of experience in the financial services market. Primarily focused on providing foreign exchange, international payment services, traditional banking products, securities brokerage services and trading for corporate clients.

Employees 2022: 2,659

Net Income



Revenue per Product in 1Q22



MONEX, S.A.B. de C.V.  
First Quarter 2022 Results

MEXICO CITY, June 1<sup>st</sup>, 2022 — Monex, S.A.B. de C.V. (BMV: MONEX) today reported \$2,396 million pesos in total operating revenues in the first quarter of 2022, which represents an increase of 12% compared to the prior-year period.

Total operating revenues in the first quarter of 2022 are composed of 42% in domestic foreign exchange operations, 25% in foreign exchange operations from our international subsidiaries, 13% in credit and deposits, 6% in securities brokerage and trading services, and 6% in derivatives.

Foreign exchange operations in Mexico reported revenues of \$1,015 million pesos in the first quarter of 2022, an increase of 12% versus the prior-year period.

Foreign exchange operations from our international subsidiaries reported \$591 million pesos in revenues during the first quarter of 2022, an increase of 20% compared to the prior-year period.

Credit and deposits revenues of \$298 million pesos in the first quarter of 2022 increased 32% from the prior-year period.

Securities brokerage and trading services reported \$153 million pesos in revenues in the first quarter of 2022, an increase of 25% compared to the same period in the prior year.

Net income of \$371 million pesos in the first quarter of 2022, an increase of 10% from the prior-year period.

Outstanding Events

On January 18<sup>th</sup>, 2022, Tempus, indirect subsidiary of Monex, S.A.B. located in the United States, took on the name "Monex USA" to better unify our global brand.

On February 25<sup>th</sup>, Monex, S.A.B. de C.V. acquired the remaining part of the shares of its direct subsidiary Arrendadora Monex, S.A. de C.V., in which Monex was the majority shareholder since June 2018.

The Ordinary Shareholders' Meeting of Monex, S.A.B. de C.V. held on April 8<sup>th</sup>, 2022, adopted a resolution to decree a cash dividend to shareholders for an amount of \$300 million pesos, which was paid on April 20<sup>th</sup>, 2022.

The Annual Shareholders' Meeting of Monex, S.A.B. de C.V. held on April 19<sup>th</sup>, 2022, adopted a resolution to decree a cash dividend to shareholders for an amount of \$1,050 million pesos. Likewise, the Shareholders' Meeting adopted a resolution to increase by \$1,000 million pesos the variable part of Monex, S.A.B. de C.V.'s common stock by the issuance of 100 million series B shares.

| 2020    | 2021    | TTM     | 1Q22    | Financial Highlights     |
|---------|---------|---------|---------|--------------------------|
| 7,980   | 9,030   | 9,290   | 2,396   | Total Operating Revenues |
| 1,252   | 2,184   | 2,211   | 512     | Earnings before taxes    |
| 15.69   | 24.19   | 23.80   | 21.37   | Operating Margin %       |
| 878     | 1,654   | 1,689   | 371     | Net Income               |
| 11.00   | 18.32   | 18.18   | 15.48   | Net Margin %             |
| 151,984 | 183,826 | 193,667 | 193,667 | Total Assets             |
| 141,164 | 171,393 | 181,032 | 181,032 | Total Liabilities        |
| 10,820  | 12,433  | 12,635  | 12,635  | Total Equity             |
| 24,256  | 25,945  | 24,518  | 24,518  | Loan Portfolio (net)     |
| 44,355  | 46,829  | 52,056  | 52,056  | Deposits                 |
| 532.7   | 523.5   | 523.3   | 523.3   | Shares Outstanding *     |
| 0.13    | 0.13    | 0.13    | 0.13    | Dividend Per Share       |
| 1.65    | 3.16    | 3.23    | 0.71    | Earnings Per Share       |
| 20.31   | 24.14   | 24.14   | 24.14   | Book Value Per Share     |

| 2020  | 2021  | TTM   | 1Q22  | Profitability Ratios  |
|-------|-------|-------|-------|-----------------------|
| 0.67  | 0.99  | 0.89  | 0.79  | Return on Assets % ** |
| 8.51  | 14.23 | 13.47 | 11.84 | Return on Equity % ** |
| 14.76 | 16.88 | 17.46 | 17.46 | ICAP Banco Monex ***  |

| 2020 | 2021 | TTM  | 1Q22 | Ratios                     |
|------|------|------|------|----------------------------|
| 7.35 | 3.80 | 3.89 | 3.89 | Price/Earnings TTM         |
| 0.60 | 0.51 | 0.52 | 0.52 | Price/Book Value Per Share |
| 1.07 | 1.08 | 1.04 | 1.04 | Dividend Yield %           |

FitchRatings



| Long Term  | Short Term | Outlook | Long Term | Short Term | Outlook | Credit Rating****  |
|------------|------------|---------|-----------|------------|---------|--------------------|
| 'AA-(mex)' | 'F1+(mex)' | Stable  | 'HR A+'   | 'HR1'      | Stable  | Monex, S.A.B. (NS) |
| 'AA-(mex)' | 'F1+(mex)' | Stable  | 'HR AA-'  | 'HR1'      | Stable  | Banco Monex (NS)   |
| 'BB-'      | 'B'        | Stable  | -         | -          | -       | Banco Monex (GS)   |
| 'AA-(mex)' | 'F1+(mex)' | Stable  | 'HR AA-'  | 'HR1'      | Stable  | Monex CB (NS)      |
| 'AA-(mex)' | -          | -       | 'HR A+'   | -          | Stable  | MONEX 21 (NS)****  |

Figures in million MXN

\* Figures in millions of shares

\*\* Annualized return formula in 2020 and 2021 - Annual Net Income / Average Assets or Equity in the fourth quarter of the year and the fourth quarter of the previous year

\*\* Annualized return formula in 1Q22 - Annualized net income of the quarter / Average Assets or Equity in the first quarter of 2022 and the fourth quarter of 2021

\*\*\* Capitalization ratio of Banco Monex published by Banxico (February 2022) \*\*\*\* NS: National Scale. GS: Global Scale

\*\*\*\*\* Bonds

**General Outlook:** Monex, S.A.B. is a holding company, whose main subsidiaries are Monex Grupo Financiero, MNI Holding and Arrendadora Monex. Monex has shown a constant and solid growth in traded volume and number of clients during its 36 years of experience in the financial market. Monex offers financial products that satisfy its clients' foreign exchange, payment, credit, investment, financial coverage and financial consultancy needs through a sales force distributed in 31 cities in Mexico and its international subsidiaries located in the United States, Canada, Europe (UK, Spain, Netherlands, and Luxembourg), and Asia (Singapore). The subsidiary companies of Monex Grupo Financiero are Banco Monex, Monex Casa de Bolsa, and Monex Operadora de Fondos, through which we provide our clients with the following products: foreign exchange, brokerage services (Debt Market, Stock Market, and Investment Banking), investment funds, risk management products, international investments, trust services, loans, letters of credit, among others. MNI Holding subsidiaries are Tempus and Monex Europe, which offer services to their clients such as foreign exchange and payments.

**Accounting Series:** According to the "General Provisions Applicable to the Issuers of Securities and Other Parties Involved in the Stock Market", Title Eighth, Article 78 states: Regarding the financial statements of financial institutions, they should be prepared and audited in accordance with the accounting and auditing standards issued by the relevant Mexican authorities. The aforementioned paragraph shall also apply to the financial statements of issuers which, through its subsidiaries, predominantly perform financial activities subject to the supervision of said authorities. Monex, through its subsidiaries, predominantly performs financial activities subject to the supervision of the Mexican authorities, therefore, Monex prepares and audits its financial statements according to the same accounting and auditing standards used by its subsidiaries, so that the financial information of both is comparable.

For further information:

[www.monexsab.com](http://www.monexsab.com)

Contact: Alfredo Gershberg Figot

Corporate Director of Finance and Strategic Transformation

Phone: 01 (52) 55 5231 0870

Email: [agershberg@monex.com.mx](mailto:agershberg@monex.com.mx)

284 Paseo de la Reforma, 15<sup>th</sup> floor  
Mexico City, 06600  
Phone: (55) 5231 4500  
[relacionconinversionistas@monex.com.mx](mailto:relacionconinversionistas@monex.com.mx)

## Monex, S.A.B. de C.V. MONEXB

## FINANCIAL INFORMATION HIGHLIGHTS

## FINANCIAL INFORMATION ANALYSIS — MONEX, S.A.B. AND SUBSIDIARIES

The accounting policies applied by Monex, S.A.B. comply with the accounting criteria established by the National Banking and Securities Commission (CNBV) in the "General Provisions Applicable to Financial Groups, Credit Institutions and Brokerage Houses, Mutual Funds and Companies that Provide Services Thereto", in its rulings and mandates issued generally and directed to specific issuers, which require the Management to make certain estimates and use certain assumptions to determine the valuation of some concepts included in the consolidated financial statements and related disclosures. Although the actual results may differ from such estimates, the Management considers that the estimates and assumptions used were appropriate under the current circumstances.

|                                         | 1Q22   |                  | 1Q21   |                  | 2022 vs 2021 |
|-----------------------------------------|--------|------------------|--------|------------------|--------------|
| Operating Revenue Per Line of Business  | Amount | (%) <sup>1</sup> | Amount | (%) <sup>1</sup> | %            |
| Forex and Payment Services              | 1,606  | 67.0             | 1,398  | 65.5             | 14.9         |
| * Mexico                                | 1,015  | 42.3             | 905    | 42.4             | 12.2         |
| * Foreign Subsidiaries                  | 591    | 24.7             | 493    | 23.1             | 19.9         |
| Credit and Deposits                     | 298    | 12.4             | 226    | 10.6             | 31.9         |
| Securities Brokerage & Trading Services | 153    | 6.4              | 122    | 5.7              | 25.4         |
| Derivatives products                    | 148    | 6.2              | 114    | 5.3              | 29.8         |
| Trust Services                          | 93     | 3.9              | 77     | 3.6              | 20.8         |
| Leasing                                 | 10     | 0.4              | 6      | 0.3              | 66.7         |
| Others                                  | 88     | 3.7              | 193    | 9.0              | (54.4)       |
| Total Operating Revenues                | 2,396  | 100.0            | 2,136  | 100.0            | 12.2         |
| Condensed Financial Information         | Amount | (%) <sup>2</sup> | Amount | (%) <sup>2</sup> | vs. 2021     |
| Total Operating Revenues <sup>3</sup>   | 2,396  | 100.0            | 2,136  | 100.0            | 12.2         |
| Administrative and Promotional Expenses | 1,884  | 78.6             | 1,651  | 77.3             | 14.1         |
| Operating Income                        | 512    | 21.4             | 485    | 22.7             | 5.6          |
| Taxes                                   | 142    | 5.9              | 149    | 7.0              | (4.7)        |
| Non-controlling interest                | -1     | 0.0              | 0      | 0.0              | N/A          |
| Net Income                              | 371    | 15.5             | 336    | 15.7             | 10.4         |

1. It represents the share of that line of business within the Total Operating Revenues. 2. It indicates the share of each concept within the Total Operating Revenues.  
3. This concept includes Other Operating Income (Expense), Services Income, and Results from operating leasing.

| Selected Balance Information                                                 | Mar 22 vs Dec 21 |                |             |              |
|------------------------------------------------------------------------------|------------------|----------------|-------------|--------------|
|                                                                              | Mar 22           | Dec 21         | Variation % | Variation \$ |
| Cash and cash equivalents                                                    | 37,555           | 21,188         | 77.2        | 16,367       |
| Investments in financial instruments, repos, derivatives and margin accounts | 89,861           | 98,252         | -8.5        | (8,391)      |
| Loan Portfolio (net)                                                         | 24,518           | 25,945         | -5.5        | (1,427)      |
| Other accounts receivable (net)                                              | 34,860           | 32,259         | 8.1         | 2,601        |
| Properties and Assets, furniture and equipment                               | 511              | 68             | 651.5       | 443          |
| Properties, furniture and equipment in leasing                               | 685              | 736            | -6.9        | (51)         |
| Investments                                                                  | 177              | 168            | 5.4         | 9            |
| Other assets                                                                 | 5,501            | 5,210          | 5.6         | 291          |
| <b>Total Assets</b>                                                          | <b>193,668</b>   | <b>183,826</b> | <b>5.4</b>  | <b>9,842</b> |
| Deposits                                                                     | 52,056           | 46,829         | 11.2        | 5,227        |
| Bonds                                                                        | 1,506            | 1,504          | 0.1         | 2            |
| Loans from Banks and other institutions                                      | 567              | 1,734          | -67.3       | (1,167)      |
| Transactions with securities, repos and derivatives                          | 72,880           | 86,594         | -15.8       | (13,714)     |
| Other liabilities (net)                                                      | 54,023           | 34,732         | 55.5        | 19,291       |
| <b>Total Liabilities</b>                                                     | <b>181,032</b>   | <b>171,393</b> | <b>5.6</b>  | <b>9,639</b> |
| Initial Equity                                                               | 2,818            | 2,818          | 0.0         | -            |
| Earned Equity                                                                | 9,804            | 9,568          | 2.5         | 236          |
| Non-controlling interest                                                     | 14               | 47             | (70.2)      | (33)         |
| <b>Total Equity</b>                                                          | <b>12,636</b>    | <b>12,433</b>  | <b>1.6</b>  | <b>203</b>   |
| <b>Total Liabilities and Equity</b>                                          | <b>193,668</b>   | <b>183,826</b> | <b>5.4</b>  | <b>9,842</b> |

\* This table does not show the structure of the new accounting catalog for holding companies of financial groups, the previous structure of the catalog is maintained with the objective of a better disclosure.

| Loan Portfolio                          | Mar 22 vs Dec 21 |        |             |              |
|-----------------------------------------|------------------|--------|-------------|--------------|
|                                         | Mar 22           | Dec 21 | Variation % | Variation \$ |
| Loan Portfolio (net)                    | 24,518           | 25,945 | -5.5        | (1,427)      |
| Loan Portfolio with Credit Risk Stage 1 | 25,011           | 26,639 | -6.1        | (1,628)      |
| Loan Portfolio with Credit Risk Stage 2 | 136              | 0      | N/A         | 136          |
| Loan Portfolio with Credit Risk Stage 3 | 340              | 293    | 16.0        | 47           |
| Allowance for Loan Losses               | (969)            | (987)  | -1.8        | 18           |
| NPL Ratio % *                           | 1.33             | 1.09   | 22.0        | 0.24         |
| Coverage Ratio % **                     | 285              | 337    | -15.4       | (52)         |
| AFLL / Total Loan Portfolio % ***       | 3.80             | 3.66   | 3.8         | 0.14         |

| Profitability Ratios    | Mar 22 vs Mar 21 |        |       |        |
|-------------------------|------------------|--------|-------|--------|
|                         | Mar 22           | Mar 21 | Var % | Var \$ |
| Return on Assets % **** | 0.79             | 0.91   | -13.2 | (0.12) |
| Return on Equity % **** | 11.84            | 12.18  | -2.8  | (0.34) |

Figures in million MXN \* Loan Portfolio with Credit Risk Stage 3 / Total Loan Portfolio \*\* Allowance for Loan Losses / Loan Portfolio with Credit Risk Stage 3

\*\*\* Allowance for Loan Losses / Total Loan Portfolio

\*\*\*\* Annualized return formula = Annualized Net Income of the quarter / Average Assets or Equity in the first quarter of the year and the fourth quarter of the previous year.

## Monex, S.A.B. de C.V. MONEXB

## FIRST QUARTER 2022 BUSINESS OVERVIEW

**MONEX REPORTED \$2,396 MILLION PESOS IN TOTAL OPERATING REVENUES IN THE FIRST QUARTER OF 2022, AN INCREASE OF 12% COMPARED TO THE PRIOR-YEAR PERIOD**

**CREDIT AND DEPOSITS REVENUES OF \$298 MILLION PESOS IN THE FIRST QUARTER OF 2022 INCREASED 32% FROM THE PRIOR-YEAR PERIOD**

**FOREIGN EXCHANGE OPERATIONS IN MEXICO REPORTED REVENUES OF \$1,015 MILLION PESOS IN THE FIRST QUARTER OF 2022, AN INCREASE OF 12% VERSUS THE PRIOR-YEAR PERIOD**

**FOREIGN EXCHANGE OPERATIONS FROM OUR INTERNATIONAL SUBSIDIARIES REPORTED \$591 MILLION PESOS IN REVENUES DURING THE FIRST QUARTER OF 2022, AN INCREASE OF 20% COMPARED TO THE PRIOR-YEAR PERIOD**

**NET INCOME OF \$371 MILLION PESOS IN THE FIRST QUARTER OF 2022, AN INCREASE OF 10% FROM THE PRIOR-YEAR PERIOD**

## MONEX: Stock Information



## MONEXB: Bolsa Mexicana de Valores

| Per Share Data                  | 1Q21  | 2Q21  | 3Q21  | 4Q21  | 1Q22  |
|---------------------------------|-------|-------|-------|-------|-------|
| Minimum                         | 11.87 | 11.87 | 11.89 | 12.00 | 11.49 |
| Maximum                         | 12.26 | 12.36 | 12.50 | 12.50 | 12.56 |
| Closing Price                   | 11.87 | 12.20 | 12.49 | 12.00 | 12.56 |
| Shares Outstanding <sup>1</sup> | 531.2 | 531.2 | 523.5 | 523.5 | 523.3 |
| Market Cap <sup>2</sup>         | 6,305 | 6,480 | 6,539 | 6,282 | 6,572 |
| Dividends TTM                   | 0.13  | 0.13  | 0.13  | 0.13  | 0.13  |
| Earnings TTM                    | 1.50  | 1.36  | 1.46  | 3.16  | 3.23  |
| Book Value Per Share            | 21.25 | 21.49 | 22.58 | 23.75 | 24.14 |
| Price / Earnings                | 7.91  | 8.97  | 8.55  | 3.80  | 3.89  |
| Price / Book                    | 0.56  | 0.57  | 0.55  | 0.51  | 0.52  |
| Dividend Yield TTM %            | 1.10  | 1.07  | 1.04  | 1.08  | 1.04  |

<sup>1</sup> Figures in millions of shares. Shares are only listed on Bolsa Mexicana de Valores (BMV).  
<sup>2</sup> Figures in million MXN

## Bolsa Mexicana de Valores: Independent Analyst Program

Monex, S.A.B. is under the coverage of Prognosis Economía, Finanzas e Inversiones, S.C. ("PROGNOSIS"), an independent analyst assigned by BMV since the first quarter of 2014.



Prognosis

Prognosis Economía  
Finanzas e Inversiones, S.C.  
("PROGNOSIS")

Carlos Ludwig Fritsch  
cfritsch@prognosismex.com  
Phone: (55) 5202 9571 / 9964